

STIHL Selects ProQuest Media Solutions as the Provider of its Internet-based Service Support & Warranty System

New system will enable Stihl Inc. and its distributors and dealers to access up-to-date parts & service information and submit product registration and warranty claims online

RICHFIELD, Ohio, June 1, 2004 – ProQuest Media Solutions, a business unit of ProQuest Company (NYSE: PQE), announced today that it has signed a multi-year contract with Virginia Beach, Virginia-based Stihl Inc., a leading provider of handheld outdoor power and lawn maintenance equipment. Media Solutions will provide Stihl Inc. with its proven Net-Compass internet based software solution enabling Stihl Inc. and its dealers to quickly find parts and service information. Net-Compass is an Internetbased parts, service and bulletin look-up system as well as a fully integrated warranty submission system for Stihl employees, distributors and more than 8,500 Stihl dealers throughout the U.S.

The system enables users to quickly and easily search and identify the correct parts, service and technical information required for repairs, resulting in reduced customer downtime. With the electronic product registration and warranty submission system, a significant reduction will be realized in the time required to approve a claim, resulting in greater customer satisfaction.

“Stihl Inc. was looking for a long-term, financially stable partner,” said Fred Whyte, president of Stihl Inc. “We believe that with the acquisition of certain EDN technologies by Media Solutions coupled with their proven software solutions and investment in new technology, that we have aligned ourselves with the emerging leader in the outdoor power equipment industry.”

“Media Solutions is very pleased to have been chosen by Stihl Inc. over several competitors as their provider for product support applications,” said Scott McEwen, vice president of Media Solutions. “We’re developing several new industry-first features and functions for the Stihl system, and are pleased to enter into this business relationship which dramatically increases our industry visibility. Along with our other major outdoor power equipment clients John Deere, Tecumseh and Honda, this agreement with Stihl Inc. continues to reinforce our continuing quest to be the leader in the outdoor power equipment market. We feel that providing the industry’s best products and market leading customer service will benefit OEMs and dealers alike.”

Walt Yancey, manager of information systems for Stihl Inc., stated, “After reviewing all of the systems available, we chose a system from ProQuest Media Solutions because it was the only vendor to provide a completely integrated, total solution at an affordable price. We had several unique requirements for our system including the integration of our parts, service, warranty and dealer database into our Stihl branded web site. Media Solutions was the most flexible vendor and was able to tailor its system to our specific needs.”

About Stihl Inc.

Stihl Inc. manufactures the world's largest selling brand of chain saws and cut-off machines and produces a full line of powerful, lightweight and versatile handheld outdoor power equipment for homeowners and professional users. Stihl products are sold through servicing power equipment retailers from coast to coast – not home centers or mass merchants. For more information or for the name of the closest Stihl servicing dealer, visit the web site at www.stihlusa.com or call 1-800 GO STIHL (1-800-467-8445).

Stihl Inc. is the U.S. subsidiary and one of four manufacturing facilities of the German-based Stihl Group. Located on over 60 acres in Virginia Beach with more than half a million square feet of manufacturing and warehouse space, Stihl Inc. employs approximately 1,200 people and exports U.S.-manufactured Stihl products to over 70 countries annually. The company is currently undergoing a \$60.8 million, 228,000-square-foot expansion to its corporate headquarters. Completion is slated for the first quarter 2005.

Stihl Incorporated is the official underwriting sponsor of the STIHL[®] TIMBERSPORTS[®] Series. The series airs throughout the year on the ESPN[®] and ESPN2[®] cable networks. For more information on Stihl Inc., visit the company's web site at www.stihlusa.com.

About ProQuest Media Solutions

ProQuest Media Solutions is the technology and services partner for equipment manufacturers worldwide. Media Solutions provides product support solutions to the outdoor power, agriculture, construction, mining, material handling and related equipment manufacturing industries. The company's flagship products offer an integrated suite of applications available via CD and the Internet and include Security based Parts & Service, Ordering, Warranty, Publishing and more. Media Solutions is a strategic business unit (SBU) of ProQuest Company and has offices in the United States, Europe, and Asia. For more information about ProQuest Media Solutions, visit www.proquestmediasolutions.com.

About ProQuest Company

ProQuest Company (NYSE: PQE) is based in Ann Arbor, Michigan, and is a leading publisher of information solutions for the education, automotive and power equipment markets. We provide products and services to our customers through two business segments: Information and Learning and Business Solutions. Through our Information and Learning segment, which primarily serves the education market, we collect, organize and publish content from a wide range of sources including newspapers, periodicals and books. Our Business Solutions segment is primarily engaged in the delivery in electronic form of comprehensive parts and service information to the automotive market. It also provides dealers in the power equipment (motorcycle, marine, recreational vehicle, lawn & garden and heavy equipment) market with management systems that enable them to manage their inventory, customer service and other aspects of their businesses.

Forward-Looking Statements

Some of the statements contained herein constitute forward-looking statements. These statements relate to future events or our future financial performance and involve known and unknown risks, uncertainties and other factors that may cause our or our markets' actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. These risks and other factors you should specifically consider include, among other things, the company's ability to successfully integrate acquisitions and reduce costs, global economic conditions, product demand, financial market performance, and other risks listed under "Risk Factors" in our regular filings with the Securities and Exchange Commission. In some cases, you can identify forwardlooking statements by terminology such as "may," "should," "expects," "plans," "anticipates," "believes," "estimates," "predicts," "potential," "continue," "projects," "intends," "prospects," "priorities," or the negative of such terms or other comparable terminology. These statements are only predictions. Actual events or results may differ materially.

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